

8. REVIEW AND ADDITION OF DRIVERS

During the first twelve (12) months of implementation of this Supplement, AT&T's Supply Chain will review the scope every six months for the purpose of appending the list of Drivers with additional scope items that may have been identified during the previous six months. Thereafter, AT&T's Supply Chain will conduct an annual review of the Drivers to identify additional scope items as necessary. The semi-annual/annual review of Drivers will not be deemed as an opportunity for the Contractor to increase pricing on existing Drivers. It is AT&T's expectation that pricing will decrease during subsequent years due to increased efficiencies developed by the Contractor.

9. MODIFICATION OF EXISTING DRIVERS

AT&T may, at its discretion, modify existing drivers at any time for the duration of this Supplement. AT&T's Supply Chain will inform Contractor of AT&T's desired modification and discuss any pricing impact as necessary.

10. YEAR OVER YEAR PRICE REDUCTION

Contractor commits to proactively, through improved processes, supply line economies and other cost reduction methods, reduce its costs and corresponding prices for Work and Services as provided hereunder to AT&T, year over year. Contractor commits to reduce its costs for Work and Services provided under this Supplement by at least five percent (5%) in year 2 of the Term and five percent (5%) in year 3 of the Term. The parties shall measure such decrease by comparing the difference in year one (1) weighted pricing (specified in the Pricing Exhibit B) with proposed revised pricing for year two (2). The decrease for year three (3) will be measured by comparing the difference in year two (2) weighted pricing with proposed revised pricing for year three (3).

11. ORDER OF MAGNITUDE

At the onset, AT&T will provide Contractor with a Search Ring, RF Data Sheet (RFDS) or scope of work. Within ten (10) business days of receipt of the Search Ring, RFDS or scope of work, Contractor shall submit a firm price quote to AT&T's representative in the form of "Order Of Magnitude", hereafter "OOM" and Purchase Order Request Template (PORT) attached hereto. Contractor shall state in the OOM the fixed total price for the Order including Work Authorizations (excluding taxes), and shall include the complete list of the applicable Drivers and associated pricing, as determined by Contractor's assessment of the scope of work for said Order taking into consideration all site specific and design conditions. Work Authorizations as applied to the scope of work under this Supplement are defined below. Contractor shall upload OOM(s) and Purchase Order Request Template (PORT) into AT&T's Work Authorization Tracking Tool (WATTS) or equivalent system for AT&T's approval. Upon approval AT&T will issue an Order to the Contractor based on the OOM in WATTS. No site work shall commence without the receipt of an Order.

The OOM will list all Drivers and Work Authorizations required to complete the job. Drivers and Work Authorizations will be broken down into services/labor cost, material cost and fees. The material cost will identify and include all material (including material provided by AT&T).

The OOM is Contractor's fixed cost proposal for all services, material and fees required to complete the job barring any unforeseeable items. For avoidance of doubt, the OOM includes all (a) Services to be performed and all equipment and materials required to complete the Work, except for the AT&T Equipment which is to be provided by AT&T, (b) fees and charges, including the cost of all approvals, building permits and other permits and all fees, licenses and inspections necessary or appropriate for proper execution and completion of the Work excluding unforeseeable items. Taxes are not included in either (a) or (b).